



NA07 Course Syllabus

COST EFFECTIVENESS



Day 1

Morning Session (9 a.m.-12 p.m.)

- Facts of Loss / Prior Damage Determination
- Part Types (LKQ, Aftermarket, OEM, Sublet, and Remanufactured)
- Area Labor Rates

Afternoon Session (1 p.m.-4 p.m.)

- Blend Concepts and Operations
- Quarter Panels Types
- Repair v. Replace Analysis Examples

ESTIMATE REVIEW



Day 2

Morning Session (9 a.m.-12 p.m.)

- Frame Concepts and Damage Analysis
- Frame Analysis Worksheet Review
- Total Loss Determination and Procedures
- ACV Determination / CCC Forms

Afternoon Session (1 p.m.-4 p.m.)

- Damage Photos
- Long Expansions
- Appraisal Notes